

# **COMPANY UPDATE**

Friday, June 13th, 2025

# Buy

Price (June 12th, 25) 2190
Target Price 2510
Potential Upside 14.61%
Market Cap 53.46 T
Number of Share 24.41 B
52w Lo/Hi 1040 / 2780

Source: IDX | Phintraco Sekuritas Research | as of June 12<sup>th</sup>, 2025

#### IHSG vs MDKA



Source : IDX

Shareholder	%
Public	55.73
PT Saratoga Investama Sedaya Tbk	19.40
PT Mitra Daya Mustika	11.89
Garibaldi Thohir	7.46
PT Suwarna Arta Mandiri	5.51
Treasury Stock	0.25

Source: Company | as of fin. statement FY2024

#### **EPS Consensus vs Forecast**

	AT	Consensus*	%Diff
2025F	0.00046	0.00048	+3.6%
2026F	0.0043	0.0041	-5.3%

Source: Bloomberg | as of Jun 12th, 2025

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# PT Merdeka Copper Gold Tbk (MDKA.JK / MDKA.IJ)

Shariah-compliant stocks

#### Built to Scale, Engineered for Profit

MDKA booked FY24 revenue of US\$2.24 billion, representing a 31.2% YoY increase compared to US\$1.71 billion in FY23. This growth was primarily driven by the nickel segment, which contributed 82.4% of total revenue through PT Merdeka Battery Materials Tbk (MBMA), with revenue rising 38.9% YoY to US\$1.84 billion (vs. FY23: US\$1.33 billion). Operational efficiency at the three RKEF smelters (CSID, BSID, and ZHN) successfully reduced the cash cost of Nickel Pig Iron (NPI) by 6.86% QoQ to US\$10,037/ton in 4Q24 (vs. 3Q24: US\$10,776/ton). Although Nickel Pig Iron's (NPI) average selling price (ASP) declined 1.28% QoQ to US\$11,887/ton (vs. 3Q24: US\$12,041/ton), the cash margin still rose sharply by 46.3% QoQ to US\$1,850/ton (vs. US\$1,265/ton).

The upward trend in gold selling prices was supported by increased production volume from TB Gold. Gold production in 4Q24 reached 35.82 koz, (+17.37% QoQ; +21.41% YoY), in line with an increase in the average selling price (ASP) of 11.06% QoQ to US\$2,672/oz (vs. 3Q24: US\$2,406/oz). This momentum was driven by global factors, particularly geopolitical tensions and macroeconomic uncertainty, which was effectively leveraged by MDKA. Consequently, gold cash margin increase to US\$1,697/oz (up 16.71% QoQ from US\$1,454/oz in 3Q24). Looking ahead, gold production is projected to continue increasing through the Pani Gold Project, which is targeted to reach peak annual production of 500,000 ounces. The development is one-third complete and scheduled to begin testing in 2025, prior to the first gold production in 2026.

**Management Guidance for FY25.** Through TB Gold, the gold segment is projected to produce 100,000–110,000 oz per year with a competitive cash cost of US\$1,100–1,200/oz. From the Wetar mine, copper production is targeted at 11,000–13,000 tons, with a significant expected reduction in cash cost to US\$1.60/lb. Meanwhile, the nickel segment will maximise margins by producing Nickel Pig Iron (NPI), targeting 80,000–87,000 tons per year with a controlled cash cost below US\$11,000/ton. This strategy provides resilience against commodity price fluctuations, creates a more balanced revenue structure, and strengthens MDKA's strategic position in supporting the global energy transition.

Using a Sum-of-the-Parts (SOTP) valuation method, with a required rate of return of 9.20% and a terminal growth rate of 1.46%, we estimate MDKA's fair value to be at Rp2,510 (implying 10.03x/2.66x expected EV/EBITDA and P/BV). This positive outlook is supported by ongoing efforts to optimize operations at the Acid Iron Metal (AIM) and High-Pressure Acid Leach (HPAL) facilities, along with future contributions from key projects (Pani Gold Project & Tujuh Bukit Copper Project). To meet working capital needs, MDKA plans to issue 2.45 billion shares through a private placement (PMTHMETD III). Downside risks: 1) Volatility in nickel prices, 2) Potential delays in project expansion, and 3) Rising financing costs.

Table 1. MDKA 4Q24 operational highlights

PT Merde	ka Copper Gold Tbk						
Operation	nal Highlights						
		4Q24	3Q24	QoQ	FY24	FY23	YoY
Gold							
	Gold Production (oz)	35,824	30,522	17.37%	115,867	138,666	-16.44
	Gold Sales (oz)	29,056	27,778	4.60%	108,471	129,867	-16.48
	Gold ASP (US\$/oz)	2,672	2,406	11.06%	2,371	1,939	22.28
	Gold Cash cost (US\$/oz)	975	952	2.42%	1,017	842	20.78
	Gold AISC (US\$/oz)	1,260	1,183	6.51%	1,337	1,212	10.31
	Gold Cash margin (US\$/oz)	1,697	1,454	16.71%	1,354	1,097	23.43
Copper							
••	Copper Production (t)	3,419	3,811	-10.29%	13,902	12,706	9.41
	Copper Sales (t)	3,101	4,970	-37.61%	14,411	13,217	9.03
	Copper ASP (US\$/lb)	4.18	4.26	-1.88%	4.09	3.89	5.14
	Copper Cash cost (US\$/lb)	1.63	3.51	-53.56%	2.63	3.74	-29.68
	Copper AISC (US\$/lb)	2.83	4.36	-35.09%	3.58	5.38	-33.46
	Copper Cash margin (US\$/lb)	2.55	0.75	240.00%	1.46	0.15	873.33
Saprolite							
	Saprolite Production (m wmt)	3.0	1.0	200.00%	4.9	2.3	113.04
	Saprolite Sales (m wmt)	1.4	1.2	16.67%	4.9	0.8	512.50
	Saprolite ASP (US\$/wmt)	27.4	28.8	-4.86%	29.10	34.6	-15.90
	Saprolite Cash cost (US\$/wmt)	21.6	23.8	-9.24%	23.40	28.7	-18.47
	Saprolite Cash margin (US\$/wmt)	5.8	5.0	16.00%	5.70	5.9	-3.39
Limonite							
Limonice	Limonite Production (m wmt)	3.4	3.7	-8.11%	10.10	4.00	152.50
	Limonite Sales (m wmt)	4.1	3.5	17.14%	11.00	0.9	1122.22
	Limonite ASP (US\$/wmt)	17.9	15.3	16.99%	16.50	17.2	-4.07
	Limonite Cash cost (US\$/wmt)	9.0	9.9	-9.09%	10.40	12.1	-14.05
	Limonite Cash margin (US\$/wmt)	8.9	5.4	64.81%	6.10	5.2	17.31
NPI	Emilian (034, Wille)	0.5	5	0 1.0170	55	5.2	1,7.51
	NPI Production (t)	18,823	20,557	-8.44%	82,161	65,117	26.17
	NPI Sales (t)	18,831	18,900	-0.37%	80,199	64,526	24.29
	NPI ASP (US\$/t)	11,887	12,041	-1.28%	11,608	13,536	-14.24
	NPI Cash cost (US\$/t)	10,037	10,776	-6.86%	10,307	12,095	-14.78
	NPI AISC (US\$/t)	10,376	10,961	-5.34%	10,483	12,252	-14.44
	NPI Cash margin (US\$/t)	1,850	1,265	46.25%	1,301	1,442	-9.78
HGNM	8		.,_ 30				
	HGNM Production (t)	11,893	12,979	-8.37%	50,315	30,333	65.88
	HGNM Sales (t)	12,005	13,192	-9.00%	52,406	28,129	86.31
	HGNM ASP (US\$/t)	13,229	13,350	-0.91%	13,770	15,592	-11.69
	HGNM Cash cost (US\$/t)	14,312	13,820	3.56%	13,547	14,755	-8.19
	HGNM AISC (US\$/t)	14,348	13,830	3.75%	13,576	14,807	-8.31
	HGNM Cash margin (US\$/t)	(1,083)	(470)	-130.43%	223	837	-73.36

Source: Company | Phintraco Sekuritas Research

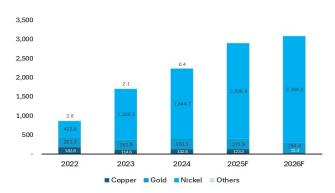
Table 2. SOTP Valuation

MDKA S	OTP Valuation	Valuation Method	EV	MDKA's stake	Adjusted EV
Gold					
	Pani Gold Project	DCF	1432	63%	902
	Tujuh Bukit Gold Mine	DCF	1225	100%	1225
Copper					
	Wetar Copper Pyrite Mine	DCF	354	100%	354
	Tujuh Bukit Copper Project	NPV	314	100%	314
Nickel					
	MBMA	SOTP	4367	50.4%	2201
Total En	terprise Value				4,995
	Net Debt (Cash) - FY24				(1,273)
Equity V	alue				3,722
	<b>Outstanding Shares</b>				24,111
Target P	rice (in USD)				0.15
Target P	rice (in IDR)				2,510

Source: Company | Phintraco Sekuritas Research

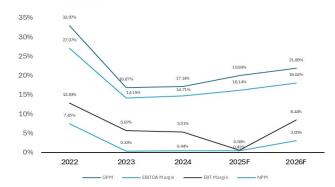
## Performance Highlight

Figure 1. Sales Mix



Source: Company | Phintraco Sekuritas Research

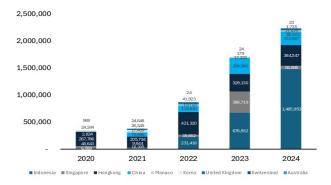
Figure 3. Margin Ratios



Source: Company | Phintraco Sekuritas Research

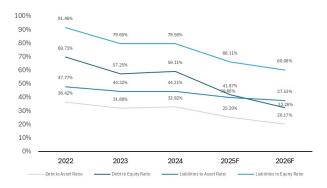
Source: Company | Phintraco Sekuritas Research

Figure 2. Revenue by Geographical Segment

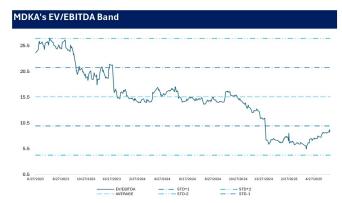


Source: Company | Phintraco Sekuritas Research

Figure 4. Leverage Ratios



Source: Company | Phintraco Sekuritas Research



Source: Company | Phintraco Sekuritas Research

## **Key Financial Figures**

(in million of USD) BALANCE SHEET FY22 FY23 FY24 Cash 192 444 519 451 386 Trade Receivables 66 121 180 177 208 251 444 454 685 510 Inventories Other Current Assets 135 124 143 138 151 **Total Current Assets** 896 1.207 1,228 1.211 1.236 Fixed Assets - Net 1,823 2,376 2,601 3,106 2,865 Other Non-Current Assets 1,142 1,158 1,382 1.408 1.343 **Total Non-Current Assets** 2,981 4,247 4,208 Liabilities Trade Payables 110 304 239 306 364 Short Term Borrowings (Loans) 334 453 691 424 357 Other Current Liabilities 161 153 182 316 406 **Total Current Liabilities** 1,112 1,046 1,127 Long Term Borrowings (Loans) 1,078 951 741 1,130 1,033 Other Non-Current Liabilities 170 161 175 175 175 **Total Non-Current Liabilities** 1,247 1,291 1.208 1,126 916 Equity Total Equity 1,003 922 1,290 1,394 Minority Interest 1,022 1,837 1,994 1,996 2,007

Source: Company | Phintraco Sekuritas Research

				(in million of USD)	
INCOME STATEMENT	FY22	FY23	FY24	FY25F	FY26F
Revenue	870	1,707	2,239	2,902	3,774
Growth	128.34%	96.21%	31.18%	29.59%	30.07%
Cost of Revenue (exc. D&A)	583	1,419	1,855	2,321	2,948
Gross Profit	287	288	384	580	826
GPM	32.97%	16.87%	17.14%	19.99%	21.89%
EBITDA	235	242	329	468	681
EBITDA Margin	27.07%	14.15%	14.71%	16.14%	18.04%
EBIT	112	97	119	17	319
EBIT Margin	12.83%	5.67%	5.31%	0.58%	8.44%
Profit Before Tax	90	12	22	16	254
EBT Margin	10.3%	0.7%	1.0%	0.5%	6.7%
Profit After Tax	65	6	10	12	115
NPM	7.5%	0.3%	0.4%	0.4%	3.0%

Source: Company | Phintraco Sekuritas Research

				(in million of USD)		
CASH FLOW	FY22	FY23	FY24			
Cash Flow from Operating						
Net Income	65	6	10	12	115	
Depreciation & Amortization	185	169	195	1072	438	
Working Capital	(71)	(59)	(120)	84	(122)	
Others	50	(59)	3	67	25	
Net-CFFO	229	57	88	1236	455	
Cash Flow from Investing						
Capital Expenditure	(1612)	(722)	(421)	(1576)	(197)	
Others	(688)	(163)	(27)	265	(170)	
Net-CFFI	(2300)	(886)	(448)	(1311)	(367)	
Cash Flow from Financing						
Borrowings	963	220	135	(348)	(296	
Others	186	(50)	15	1	14	
Equity	1181	734	143	357	(0)	
Net-CFFF	2329	903	292	10	(282)	
NET CASH FLOW	258	75	(68)	(65)	(194)	

Source: Company | Phintraco Sekuritas Research

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RATIOS	FY22	FY23	FY24	FY25F	FY26F
Profitability Ratio (%)					
GPM	32.97%	16.87%	17.14%	19.99%	21.89%
OPM (EBITDA Margin)	27.07%	14.15%	14.71%	16.14%	18.04%
NPM	7.45%	0.33%	0.44%	0.43%	3.05%
ROA	1.67%	0.11%	0.19%	0.23%	2.11%
ROE	3.20%	0.20%	0.34%	0.38%	3.38%
ROIC	2.04%	1.60%	1.73%	0.17%	2.19%
Activity Ratio (X)					
Inventory Turnover	3.70	4.50	4.60	5.75	5.54
Days of Inventory	98.64	81.04	79.30	80.17	84.79
Receivable Turnover	26.17	18.31	14.90	16.28	21.18
Days of Receivables	13.95	19.94	24.49	22.21	20.15
Payable Turnover	10.19	7.57	7.61	10.18	9.89
Days of Payables	35.81	48.23	47.96	48.09	45.02
Cash Operating Cycle	76.78	52.75	55.83	54.29	59.91
Leverage Ratio (%)					
Debt to Asset Ratio	36.42%	31.88%	32.92%	25.20%	20.17%
Debt to Equity Ratio	69.73%	57.25%	59.11%	41.87%	32.28%
Liabilities to Asset Ratio	47.77%	44.32%	44.31%	39.80%	37.53%
Liabilities to Equity Ratio	91.46%	79.60%	79.56%	66.11%	60.08%
Liquidity Ratio (X)					
Current Ratio	1.48	1.33	1.10	1.16	1.10
Quick Ratio	1.07	0.84	0.70	0.67	0.49
Cash Ratio	0.73	0.57	0.41	0.37	0.17
Price Ratio					
P/E (X)	108.86	(227.40)	(66.67)	331.58	35.78
P/B (X)	6.34	4.53	4.01	2.87	2.66
P/R(X)	7.31	2.46	1.65	1.28	0.98
Price per Share	4,120	2,700	2,390	2,510	2,510
OS (in million)	24,111	24,111	24,111	24,111	24,111
EPS (USD) (Annualized)	0.00	(0.00)	(0.00)	0.00	0.00
EPS (IDR) (Annualized)	37.85	(11.87)	(35.85)	7.57	70.15
BVPS (USD)	0.04	0.04	0.04	0.05	0.06
BVPS (IDR)	650	596	596	874	944
RPS (USD)	0.04	0.07	0.09	0.12	0.16
RPS (IDR)	564	1,097	1,447	1,965	2,556
EV/EBITDA (X)	31.12	21.80	15.10	10.03	6.77
Source: Company   Phintress		4			

Source: Company | Phintraco Sekuritas Research

### Glossarium

CFFO : Cash Flow from Operating

CFFI : Cash Flow from Investing

CFFF : Cash Flow from Financing

EBITDA : Earning Before Interest, Tax, Depreciation & Amortization

EBIT : Earning Before Interes & Tax

EBT : Earning Before Tax

GPM : Gross Profit Margin

OPM : Operating Profit Margin

NPM : Net Profit Margin

ROA : Return on Asset

ROE : Return on Equity

ROIC : Return on Invested Capital

P/E : Price-to-Earnings

P/B : Price-to-Book

P/R : Price-to-Revenue

OS : Ordinary Shares

EPS : Earning per Share

BVPS : Book Value per Share

RPS : Revenue per Share

EV/EBITDA : Enterprise Value to Earnings Before Interest, Taxes, Depreciation & Amortization



### Rating for Stocks:

Buy : The stock is expected to give total return (price appreciation + dividend yield) of > +10%

over the next 12 months.

Hold : The stock is expected to give total return of > 0% to  $\le +10\%$  over the next 12 months.

Sell : The stock is expected to give total return of < 0% over the next 12 months.

Outperform : The stock is expected to do slightly better than the market return. Equal to "moderate buy"

Underperform: The stock is expected to do slightly worse than the market return. Equal to "moderate sell"

### **PHINTRACO SEKURITAS**

**Kantor Cabang & Mitra GI BEI** 



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