

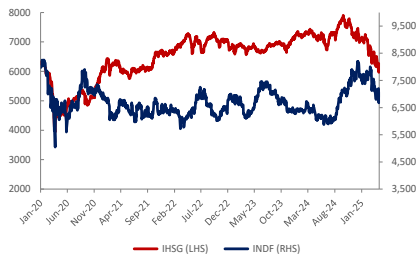


Buy

Price (April 11 th , 25)	6900
Target Price	9000
Potential Upside	30.43%
Market Cap	60.58 T
Number of Share	11.66 B
52w Lo/Hi	5850 / 8300

Source : IDX | Phintraco Sekuritas Research
| as of Apr 11th, 2025

IHSG vs INDF



Source : IDX

Shareholder	%
First Pacific Investment Management Ltd	50.07
Anthoni Salim	0.02
Public	49.91

Source : Company | as of fin. statement FY24

EPS Consensus vs Forecast

	AT	Consensus*	%Diff
2025F	1038.99	1299.95	-20.07%
2026F	1132.99	1497.16	-24.32%

Source : *Bloomberg | as of Apr 14th, 2025

Research Analyst

Muhamad Heru Mustofa

+62 21 255 6138 Ext. 8302

heru.mustofa@phintracosekuritas.com

PT Indofood Sukses Makmur Tbk

(INDF.JK / INDF.IJ)

Solid Operating Performance Maintain INDF's Profitability in FY24

INDF booked revenue growth of 3.66% YoY to IDR115.78 trillion in FY24. The growth was driven by an increase in branded consumer products (CBP) segment sales by 6.88% YoY to IDR73.32 trillion in FY24. Meanwhile, the Bogasari and Distribution segments increased by 0.47% YoY and 0.66% YoY, respectively, and the Agribusiness segment decreased by 0.1% YoY. On a quarterly basis, Agribusiness segment sales increased by 11.78% QoQ to IDR4.71 trillion in 4Q24 in line with higher Crude Palm Oil (CPO) prices due to supply concerns from major producers amid high demand from major importing countries in the period. Meanwhile, CBP segment sales decreased 5.52% QoQ to IDR17.75 trillion in 4Q24 due to purchasing power pressure. We estimate CBP segment sales to potentially recover in 1Q25, driven by increased demand during Ramadan and Eid al-Fitr period.

INDF booked operating profit by segment growth of 16% YoY in FY24. The growth was driven by Agribusiness segment operating profit, which increased significantly by 88.28% QoQ to IDR1.78 trillion in 4Q24 so that cumulatively, Agribusiness segment operating profit increased by 73% YoY to IDR3.66 trillion in FY24. This increase was in line with the high CPO price in 4Q24, which caused the Agribusiness segment's sales to increase. In addition, the Bogasari segment also contributed to the increase in operating profit in 4Q24 by booking an operating profit increase of 68.73% QoQ to Rp851 billion in 4Q24 so that cumulatively, Bogasari segment's operating profit increased by 13.38% YoY to Rp2.57 trillion in FY24.

INDF's net profit increased by 13.78% YoY to IDR13.07 trillion in FY24. Although financial expenses increased by 75.68% YoY to IDR6.19 trillion in FY24 due to foreign exchange losses from financing activities, INDF was still able to maintain a positive net profit performance in FY24. The increase in net profit was in line with solid operating performance driven by an increase in operating profit of all INDF's business segments on a quarterly and cumulative basis.

We estimate INDF's net profit to potentially increase by 5.57% YoY to IDR13.8 trillion in FY25F. This estimate aligns with the potential for stable operational performance so that profitability can be maintained. In the future, fluctuations in the rupiah exchange rate need to be considered as they could potentially affect INDF's profitability, considering PT Indofood CBP Sukses Makmur Tbk (ICBP), a subsidiary of INDF, has a US\$ bond debt which foreign exchange loss from the bond contributed around 36% to INDF's financial expenses in FY24.

Using the Discounted Cash Flow method with a Required Return of 7.77% and Terminal Growth of 2.95%, we estimate INDF's fair value at IDR9,000 per share. Therefore, we maintain our Buy rating on INDF with a higher target and potential upside of 30.43%.

Performance Highlight

Table 1. Financial Results in FY24

(in Billion Rupiah)

INCOME STATEMENT	3Q24	4Q24	QoQ (%)	FY23	FY24	YoY (%)	Phintas Estimate	%Phintas
Revenue	29,647	28,843	-2.71%	111,704	115,787	3.66%	116,400	99.47%
Cost of Goods Sold	(18,911)	(17,650)	-6.67%	(72,678)	(72,582)	-0.13%	(75,737)	95.83%
Gross Profit	10,737	11,193	4.25%	39,025	43,205	10.71%	40,663	106.25%
EBITDA	5,296	7,846	48.15%	23,048	26,565	15.26%	23,300	114.01%
EBIT	4,343	6,995	61.07%	19,664	23,088	17.42%	19,397	119.03%
Profit Before Tax	8,367	1,461	-82.54%	15,790	17,308	9.62%	18,223	94.98%
Net Profit	6,443	793	-87.70%	11,494	13,077	13.78%	13,495	96.91%

Margin (%)	3Q24	4Q24	FY23	FY24
Gross Profit Margin (%)	36.22%	38.81%	34.94%	37.31%
Operating Profit Margin (%)	14.65%	24.25%	17.60%	19.94%
Net Profit Margin (%)	21.73%	2.75%	10.29%	11.29%

Source : Company | Phintraco Sekuritas Research

Table 2. Operating Profit by Segment

(in Billion Rupiah)

Operating Profit by Segment	3Q24	4Q24	QoQ (%)	FY23	FY24	YoY (%)
Consumer Branded Product	3,713	3,829	3.15%	14,756	16,082	8.98%
Bogasari	505	851	68.73%	2,267	2,571	13.38%
Agribusiness	947	1,782	88.28%	2,119	3,666	73.02%
Distribution	84	93	10.77%	480	489	1.88%
Elimination	5	2	-54.89%	56	22	-60.28%
Total	5,252	6,558	24.86%	19,679	22,830	16.01%

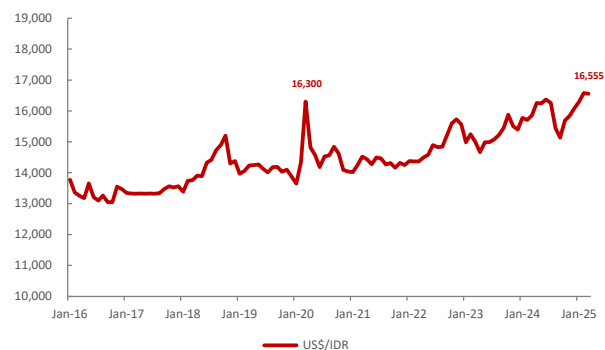
Source : Company | Phintraco Sekuritas Research

Figure 1. Monthly Average Price of Crude Palm Oil



Source : Investing.com | Phintraco Sekuritas Research

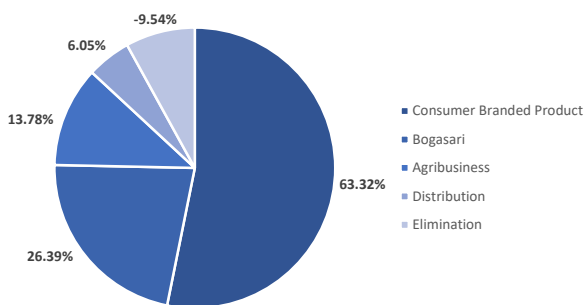
Figure 2. Monthly Average US\$/IDR



Source : Investing.com | Phintraco Sekuritas Research

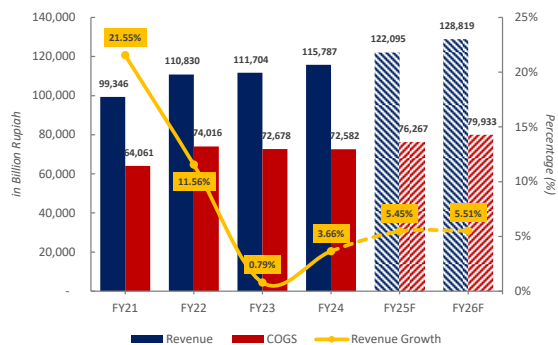
Performance Highlight

Figure 3. Revenue by Segment FY24



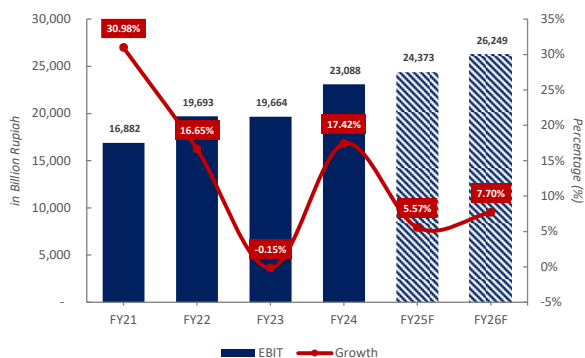
Source : Company | Phintraco Sekuritas Research

Figure 4. Revenue & COGS



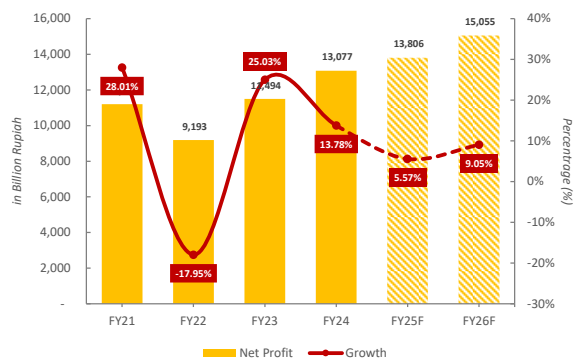
Source : Company | Phintraco Sekuritas Research

Figure 5. Operating Profit & Growth



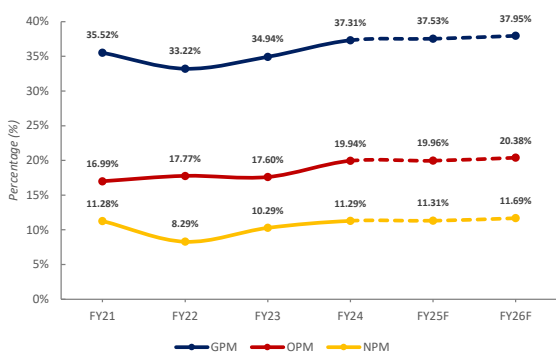
Source : Company | Phintraco Sekuritas Research

Figure 6. Net Profit & Growth



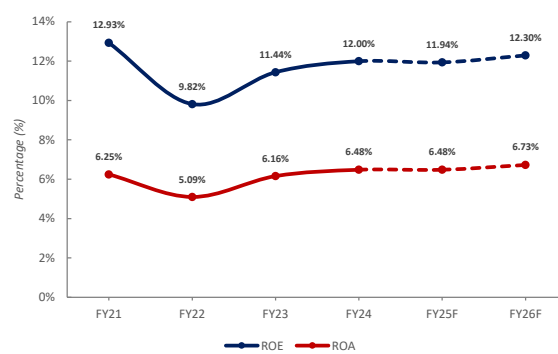
Source : Company | Phintraco Sekuritas Research

Figure 7. Profitability Ratio



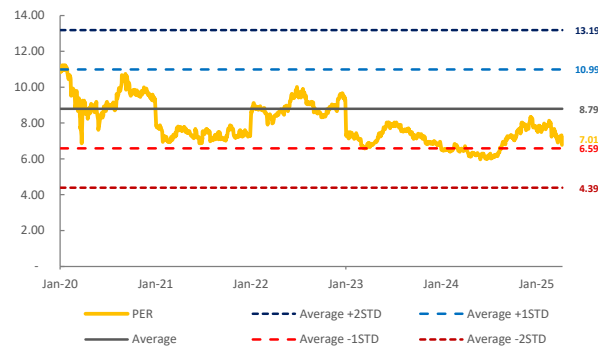
Source : Company | IDX | Phintraco Sekuritas Research

Figure 8. ROA & ROE



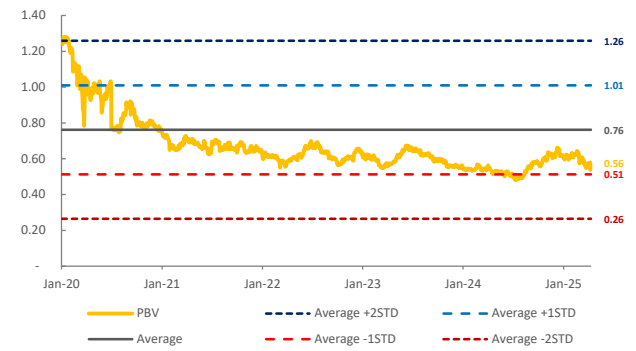
Source : Company | IDX | Phintraco Sekuritas Research

Figure 8. INDF PER Band (5 Years)



Source : Company | IDX | Phintraco Sekuritas Research

Figure 9. INDF PBV Band (5 Years)



Source : Company | IDX | Phintraco Sekuritas Research

Key Financial Figures

		<i>(in Billion Rupiah)</i>					
INCOME STATEMENT		FY21	FY22	FY23	FY24	FY25F	FY26F
Revenue		99,346	110,830	111,704	115,787	122,095	128,819
	<i>Growth</i>	21.55%	11.56%	0.79%	3.66%	5.45%	5.51%
Cos of Goods Sold		(64,061)	(74,016)	(72,678)	(72,582)	(76,267)	(79,933)
Gross Profit		35,285	36,814	39,025	43,205	45,828	48,886
	<i>GPM</i>	35.52%	33.22%	34.94%	37.31%	37.53%	37.95%
EBITDA		20,132	22,963	23,048	26,565	28,075	30,154
	<i>EBITDA Margin</i>	20.26%	20.72%	20.63%	22.94%	22.99%	23.41%
EBIT		16,882	19,693	19,664	23,088	24,373	26,249
	<i>EBIT Margin</i>	16.99%	17.77%	17.60%	19.94%	19.96%	20.38%
Other Income/Charge:							
Interest Income		397	596	1,965	1,774	1,816	1,916
Interest Expense		(2,885)	(7,999)	(3,525)	(6,192)	(6,554)	(6,796)
Net Interest Income (Expenses)		(2,487)	(7,403)	(1,560)	(4,418)	(4,737)	(4,879)
Non Operating Income (Expenses)		134	123	(2,314)	(1,362)	(1,199)	(1,265)
Profit Before Tax		14,529	12,414	15,790	17,308	18,437	20,105
	<i>EBT Margin</i>	14.62%	11.20%	14.14%	14.95%	15.10%	15.61%
Net Profit After Tax		11,204	9,193	11,494	13,077	13,806	15,055
	<i>NPM</i>	11.28%	8.29%	10.29%	11.29%	11.31%	11.69%

Source : Company | Phintraco Sekuritas Research

		<i>(in Billion Rupiah)</i>					
BALANCE SHEET		FY21	FY22	FY23	FY24	FY25F	FY26F
Asset							
Cash		29,478	25,946	28,576	38,710	40,819	43,067
Accounts Receivable		7,626	8,281	7,978	9,284	9,589	10,111
Inventories		13,557	17,287	15,978	19,086	19,159	20,549
Total Current Assets		54,183	54,877	63,102	79,765	82,930	87,716
Fixed Assets		46,752	47,411	47,295	47,814	51,012	54,895
Long-term Investments		12,144	12,949	10,159	7,536	11,481	13,181
Other Assets		5,630	5,265	6,341	7,324	8,018	8,404
Total Non Current Assets		125,173	125,557	123,486	121,948	130,118	136,011
Total Asset		179,356	180,433	186,588	201,713	213,048	223,727
Liabilities							
Short-term Debt		13,306	15,255	16,240	20,951	22,035	23,095
Accounts Payable		5,157	5,372	5,354	5,802	6,024	6,328
Accrued Payroll		5,000	5,102	5,461	6,135	6,187	6,485
Total Current Liabilities		40,403	30,726	32,915	37,094	39,058	40,950
Long-term Debt		44,635	49,272	46,307	49,373	51,318	52,958
Provision for Risks & Charges		6,075	5,182	5,150	4,724	5,236	5,488
Total Non Current Liabilities		52,321	56,084	53,209	55,628	58,369	60,348
Total Liabilities		92,724	86,810	86,123	92,722	97,427	101,297
Equity							
		86,632	93,623	100,465	108,991	115,621	122,430

Source : Company | Phintraco Sekuritas Research

		<i>(in Billion Rupiah)</i>					
CASH FLOW		FY21	FY22	FY23	FY24	FY25F	FY26F
Cash Flow from Operating							
Net Income		7,642	6,359	8,147	8,642	9,123	9,948
Depreciation & Amortization		3,287	3,251	2,868	3,205	3,701	3,905
Working Capital		(1,907)	(4,067)	1,951	(3,291)	(103)	(1,312)
Others		7,634	(7,468)	(5,781)	2,385	863	624
Net-CFFO		16,656	(1,925)	7,185	10,940	13,584	13,165
Cash Flow from Investing							
CAPEX		(4,596)	(4,714)	37	(1,101)	(10,843)	(9,489)
Others		854	1,079	(835)	(565)	(1,029)	(309)
Net-CFFI		(3,742)	(3,635)	(798)	(1,667)	(11,872)	(9,797)
Cash Flow from Financing							
Chg. in Long-term liabilities		9,005	2,269	(2,542)	1,622	2,093	1,681
Chg. in other non-current liabilities		(9,630)	(873)	90	(646)	796	339
Equity		(148)	632	(1,305)	(115)	(2,493)	(3,140)
Net-CFFF		(773)	2,028	(3,757)	860	396	(1,120)
Net Cash Flow		12,141	(3,532)	2,630	10,134	2,109	2,248

Source : Company | Phintraco Sekuritas Research

		FY21	FY22	FY23	FY24	FY25F	FY26F
RATIOS							
Profitability Ratio (%)							
GPM		35.52%	33.22%	34.94%	37.31%	37.53%	37.95%
OPM		16.99%	17.77%	17.60%	19.94%	19.96%	20.38%
NPM		11.28%	8.29%	10.29%	11.29%	11.31%	11.69%
ROA		6.25%	5.09%	6.16%	6.48%	6.48%	6.73%
ROE		12.93%	9.82%	11.44%	12.00%	11.94%	12.30%
Activity Ratio (X)							
Inventory Turnover		4.73	4.28	4.55	3.80	3.98	3.89
Receivables Turnover		13.03	13.38	14.00	12.47	12.73	12.74
Payables Turnover		12.42	13.78	13.58	12.51	12.66	12.63
Days of Inventory		77.25	85.25	80.24	95.98	91.69	93.84
Days of Receivables		28.02	27.27	26.07	29.27	28.66	28.65
Days of Payables		29.38	26.49	26.89	29.17	28.83	28.89
Cash Operating Cycle		75.88	86.03	79.43	96.07	91.52	93.99
Leverage Ratio (%)							
Debt to Asset Ratio		34.59%	36.72%	34.67%	35.21%	34.83%	34.39%
Debt to Equity Ratio		71.60%	70.76%	64.39%	65.17%	64.18%	62.85%
Liabilities to Asset Ratio		51.70%	48.11%	46.16%	45.97%	45.73%	45.28%
Liabilities to Equity Ratio		107.03%	92.72%	85.72%	85.07%	84.26%	82.74%
Interest Rate		4.65%	12.07%	5.45%	8.72%	8.83%	8.83%
Liquidity Ratio (X)							
Current Ratio		1.49	1.89	2.05	2.19	2.17	2.19
Quick Ratio		1.12	1.30	1.53	1.67	1.67	1.68
Cash Ratio		0.81	0.89	0.93	1.06	1.07	1.08
Price Ratio							
Share Price (IDR)		6,325	6,725	6,450	7,700	7,700	7,700
Outstanding Shares (In Billion)		8.78	8.78	8.78	8.78	8.78	8.78
EPS (IDR) (annualized)		870	724	928	984	1,039	1,133
BVPS (IDR)		9,867	10,663	11,442	12,413	13,168	13,943
PER (X)		7.27	9.29	6.95	7.82	7.41	6.80
PBV (X)		0.64	0.63	0.56	0.62	0.58	0.55
PSR (X)		0.56	0.53	0.51	0.48	0.55	0.52
EV/EBITDA (annualized)		4.38	4.33	4.02	3.76	3.60	3.37
Dividends							
DPS		278	257	267	283	299	326
DPR		31.94%	35.49%	28.78%	28.78%	28.78%	28.78%
Div. Yield		4.40%	3.82%	4.14%	3.68%	3.88%	4.23%

Source : Company | Phintraco Sekuritas Research

Glossarium

BVPS	: <i>Book Value per Share</i>
CFFF	: <i>Cash Flow from Financing</i>
CFFI	: <i>Cash Flow from Investing</i>
CFFO	: <i>Cash Flow from Operating</i>
DPR	: <i>Dividend Payout Ratio</i>
DPS	: <i>Dividend per Share</i>
EBIT	: <i>Earning Before Interest & Tax</i>
EBITDA	: <i>Earning Before Interest, Tax, Depreciation & Amortization</i>
EBT	: <i>Earning Before Tax</i>
EPS	: <i>Earning per Share</i>
EV	: <i>Enterprise Value</i>
MYR/T	: <i>Ringgit Malaysia per Ton</i>
NPM	: <i>Net Profit Margin</i>
NPM	: <i>Net Profit Margin</i>
OPM	: <i>Operating Profit Margin</i>
PBV	: <i>Price to Book Value</i>
PER	: <i>Price to Earning Ratio</i>
PSR	: <i>Price to Sales Ratio</i>
ROA	: <i>Return on Asset</i>
ROE	: <i>Return on Equity</i>



PHINTRACO SEKURITAS

Rating for Stocks :

- Buy : The stock is expected to give total return (price appreciation + dividend yield) of $> +10\%$ over the next 12 months.
- Hold : The stock is expected to give total return of $> 0\%$ to $\leq +10\%$ over the next 12 months.
- Sell : The stock is expected to give total return of $< 0\%$ over the next 12 months.
- Outperform : The stock is expected to do slightly better than the market return. Equal to "moderate buy"
- Underperform : The stock is expected to do slightly worse than the market return. Equal to "moderate sell"

PHINTRACO SEKURITAS

Kantor Cabang & Mitra GI BEI



DISCLAIMER : The information on this document is provided for information purpose only, It does not constitute any offer, recommendation or solicitation to any person to enter into any transaction or adopt any trading or investment strategy, nor does it constitute any prediction of likely future movement in prices, Users of this document should seek advice regarding the appropriateness of investing in any securities, financial instruments or investment strategies referred to on this document and should understand that statements regarding future prospects may not be realized, Opinion, Projections and estimates are subject to change without notice, Phintraco Sekuritas is not an investment adviser, and is not purporting to provide you with investment advice, Phintraco Sekuritas accepts no liability whatsoever for any direct or consequential loss arising from the use of this report or its contents, This report may not be reproduced, distributed or published by any recipient for any purpose.