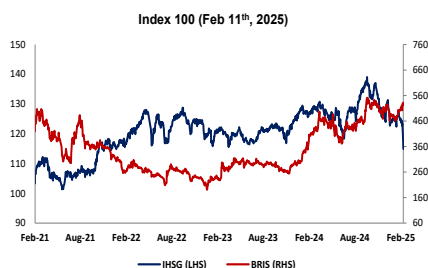


## Buy

|                                   |             |
|-----------------------------------|-------------|
| Price (Feb 11 <sup>th</sup> , 25) | 3000        |
| Target Price                      | 3580        |
| Potential Upside                  | 19.40%      |
| Market Cap                        | 1.33 T      |
| Number of Share                   | 45.66 B     |
| 52w Lo/Hi                         | 2640 / 3050 |

Source : IDX | Phintraco Sekuritas Research

### IHSG vs BRIS



Source : IDX

|                                     |       |
|-------------------------------------|-------|
| Shareholder                         | %     |
| Bank Mandiri (Persero) Tbk          | 51.47 |
| Bank Negara Indonesia (Persero) Tbk | 23.24 |
| Bank Rakyat Indonesia (Persero) Tbk | 15.38 |
| Public                              | 9.9   |

Source : Company | as of fin. Statement FY24

### EPS Consensus vs Forecast

|       | AT  | Consensus* | %Diff  |
|-------|-----|------------|--------|
| 2024F | 171 | 181        | -5.23% |
| 2025F | 203 | 212        | -4.11% |

Source : \*marketscreener | as of Feb 11<sup>th</sup>, 2025

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## PT Bank Syariah Indonesia Tbk

(BRIS.JK / BRIS.IJ)

### Innovation Maintains BRIS Profits Growth

**BRIS' net profit grew 22.83% YoY to IDR7 trillion in FY24.** The net margin income IDR17.3 trillion grew by 7.1% YoY in FY24. Pre-Provision Operating Profit (PPOP) grew 9.4% YoY to IDR11.2 trillion in the FY24 period. In addition, provision expenses in FY24 were recorded at IDR1.9 trillion; this amount decreased 27.8% YoY from IDR2.6 trillion in FY23. So, BRIS can optimize net profit in FY24 and consistently record double-digit profit growth in the last five years.

**BRIS recorded a financing growth of 15.9% YoY to IDR278 trillion in FY24.** This growth was supported by the development of consumer financing (+16.34% YoY), which contributed 55.9% to BRIS' total FY24 financing. Regarding liquidity, the Financing to Deposit Ratio (FDR) reached 84.97% in FY24, increasing from 81.73% in FY23. Despite the increase, the FDR is still within BI's safe limit (78%-92%). Improvements in asset quality also accompanied financing growth. Gross Non-Performing Financing (NPF) fell to 1.90% in FY24 from 2.08% in FY23.

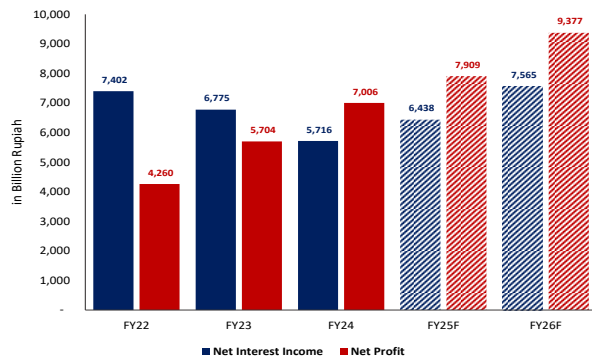
**Tier-1 ROE increased significantly to 17.77% (+89 bps YoY) in FY24.** BRIS recorded a Tier-1 ROE of 17.77% in FY24, higher than 16.88% in FY23 and 16.84% in FY22. Similar to ROE, ROA increased 14 bps YoY to 2.49% in FY24, higher than 2.35% in FY23 and 1.97% in FY22. Fee-based income also increased significantly, with the fee-based ratio rising from 15.80% in FY23 to 17.95% in FY24.

**The gold business has the potential to be a BRIS performance booster.** BRIS provides a gold transaction platform (buy, sell, and print) with attractive administration fees through mobile banking. Down payment is also adjusted to customer segments (0% for payroll, priority & hajj customers, and 20% for walk-in customers). In addition, as a Sharia bank, BRIS offers gold as an investment for hajj customers. BRIS's gold business recorded significant growth of +78.2% YoY to IDR12.8 trillion in FY24, with a contribution of 4.6% of total revenue. This gold business provides high returns for BRIS with controlled costs (Yield 13.46% vs. CoC 0.06%). In the future, BRIS will still be waiting for permission to conduct Bullion Bank business; with this permission, it can increase the contribution of the gold business to BRIS's income.

Using the Discounted Cash Flow method with a Required Return of 9.47% and Terminal Growth of 7.38%, **we estimate a higher fair value for BRIS of 3,580 (upside potential of 17.44%).** Considering BRIS's fair price and relative valuation of around 2.75x 5-year Mean P/B, we maintain our buy rating for BRIS.

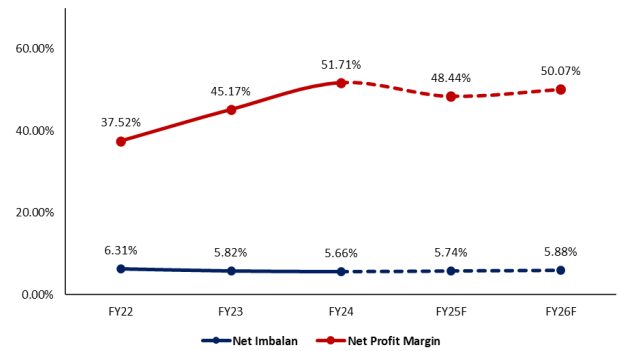
# Performance Highlight

Figure 1. Financial Performance



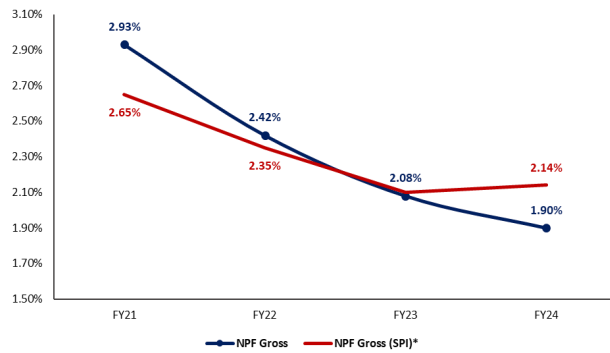
Source : Company | Phintraco Sekuritas Research

Figure 2. Profitability Ratios



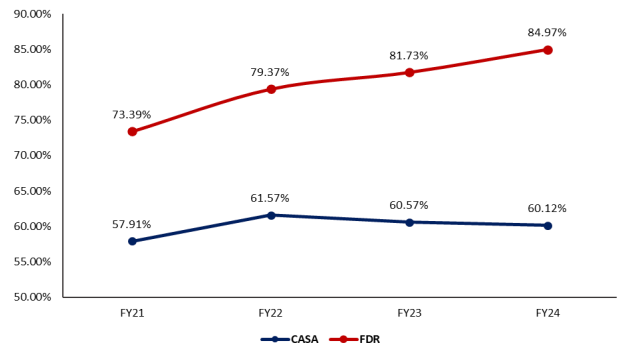
Source : Company | Phintraco Sekuritas Research

Figure 3. Asset Quality



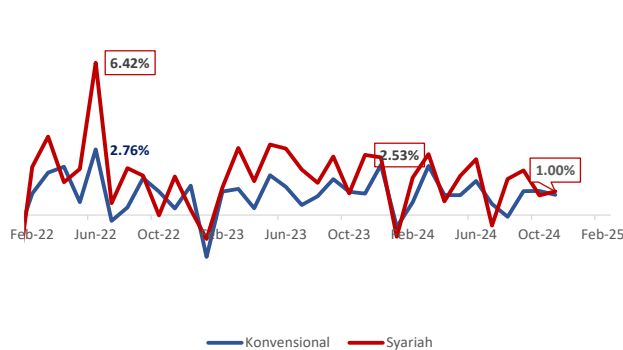
Source : Company | Phintraco Sekuritas Research

Figure 4. Liquidity Ratios



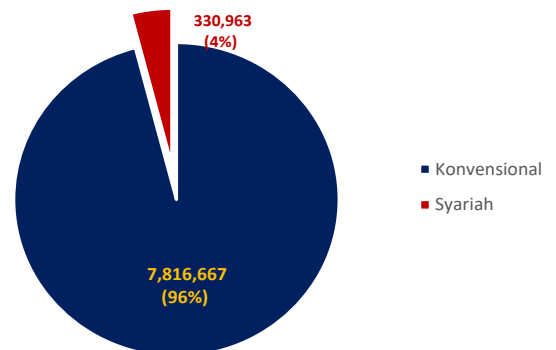
Source : Company | Phintraco Sekuritas Research

Figure 5. Banking Credit Growth in Indonesia



Source : OJK | Phintraco Sekuritas Research

Figure 6. Portion of Banking Credit Indonesia (Bn)



Source : OJK | Phintraco Sekuritas Research

## Key Financial Figures

(in Billion Rupiah)

| INCOME STATEMENT            | FY21          | FY22          | FY23          | FY24          | FY25F         | FY26F         |
|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Interest Income             | 10,184        | 11,355        | 12,628        | 9,877         | 15,750        | 18,507        |
| Interest Expense            | (4,311)       | (3,953)       | (5,853)       | (5,690)       | (9,312)       | (10,942)      |
| <b>Net Interest Income</b>  | <b>5,873</b>  | <b>7,402</b>  | <b>6,775</b>  | <b>4,187</b>  | <b>6,438</b>  | <b>7,565</b>  |
| <i>NIM</i>                  | <i>57.67%</i> | <i>65.19%</i> | <i>53.65%</i> | <i>42.39%</i> | <i>40.88%</i> | <i>40.88%</i> |
| <b>PPOP</b>                 | <b>7,759</b>  | <b>9,396</b>  | <b>10,214</b> | <b>10,214</b> | <b>11,103</b> | <b>12,070</b> |
| Provision                   | (3,639)       | (3,749)       | (2,622)       | (2,622)       | (1,833)       | (1,282)       |
| <b>Profit Before Tax</b>    | <b>3,961</b>  | <b>5,515</b>  | <b>7,399</b>  | <b>6,763</b>  | <b>10,139</b> | <b>12,022</b> |
| <i>EBT Margin</i>           | <i>38.89%</i> | <i>48.57%</i> | <i>58.60%</i> | <i>68.48%</i> | <i>49.65%</i> | <i>49.65%</i> |
| <b>Net Profit After Tax</b> | <b>3,028</b>  | <b>4,260</b>  | <b>5,704</b>  | <b>5,107</b>  | <b>7,909</b>  | <b>9,377</b>  |
| <i>NPM</i>                  | <i>29.73%</i> | <i>37.52%</i> | <i>45.17%</i> | <i>51.71%</i> | <i>37.73%</i> | <i>37.73%</i> |

Source : Company | Phintraco Sekuritas Research

(in Billion Rupiah)

| BALANCE SHEET                        | FY21           | FY22           | FY23           | FY24           | FY25F          | FY26F          |
|--------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>Asset</b>                         |                |                |                |                |                |                |
| Cash & Marketable Securities         | 60,704         | 25,414         | 39,558         | 36,364         | 59,258         | 64,106         |
| Loans                                | 55,495         | 67,453         | 85,588         | 111,886        | 127,550        | 145,407        |
| Current Accounts                     | 22,405         | 34,254         | 34,745         | 53,832         | 54,818         | 64,413         |
| <b>Total Current Assets</b>          | <b>249,336</b> | <b>261,209</b> | <b>308,086</b> | <b>361,732</b> | <b>407,823</b> | <b>444,485</b> |
| Fixed Assets                         | 4,056          | 5,655          | 5,353          | 7,724          | 7,460          | 8,766          |
| Investments                          | 10,995         | 37,379         | 36,867         | 33,933         | 33,994         | 39,944         |
| <b>Total Non Current Assets</b>      | <b>15,953</b>  | <b>44,518</b>  | <b>45,538</b>  | <b>46,881</b>  | <b>46,543</b>  | <b>54,689</b>  |
| <b>Total Asset</b>                   | <b>265,289</b> | <b>305,727</b> | <b>353,624</b> | <b>408,613</b> | <b>454,366</b> | <b>499,174</b> |
| <b>Liabilities</b>                   |                |                |                |                |                |                |
| Portion of Long Term Debt            | -              | -              | -              | -              | -              | -              |
| Deposits                             | 57,364         | 68,231         | 69,635         | 78,578         | 97,540         | 111,196        |
| <b>Total Current Liabilities</b>     | <b>61,886</b>  | <b>73,656</b>  | <b>87,223</b>  | <b>105,648</b> | <b>130,791</b> | <b>150,266</b> |
| Long-Term Debt                       | 1,375          | 1,375          | 200            | 200            | 280            | 329            |
| <b>Total Non Current Liabilities</b> | <b>1,375</b>   | <b>1,375</b>   | <b>200</b>     | <b>200</b>     | <b>280</b>     | <b>329</b>     |
| <b>Total Liabilities</b>             | <b>63,261</b>  | <b>75,031</b>  | <b>87,423</b>  | <b>105,848</b> | <b>131,071</b> | <b>150,595</b> |
| <b>Equity</b>                        | <b>25,014</b>  | <b>33,506</b>  | <b>38,739</b>  | <b>45,042</b>  | <b>46,488</b>  | <b>51,275</b>  |

Source : Company | Phintraco Sekuritas Research

| RATIOS                                 | FY21   | FY22   | FY23   | FY24   | FY25F  | FY26F  |
|--|--------|--------|--------|--------|--------|--------|
| <b>Profitability Ratio (%)</b>         |        |        |        |        |        |        |
| <i>NPM</i>                             | 29.73% | 37.52% | 45.17% | 51.71% | 48.44% | 50.07% |
| <i>ROA</i>                             | 1.14%  | 1.39%  | 1.61%  | 1.71%  | 1.38%  | 1.45%  |
| <i>ROE</i>                             | 12.11% | 12.71% | 14.72% | 15.55% | 13.18% | 13.66% |
| <b>Banking Ratio</b>                   |        |        |        |        |        |        |
| <i>BOPO</i>                            | 80.46% | 75.88% | 71.27% | 69.93% | 75.87% | 74.68% |
| <i>LFR</i>                             | 73.39% | 79.37% | 81.73% | 84.97% | 78.16% | 79.52% |
| <i>CAR</i>                             | 22.09% | 20.29% | 21.04% | 21.40% | 21.14% | 21.19% |
| <i>NPF Gross</i>                       | 2.93%  | 2.42%  | 2.08%  | 1.90%  | 2.48%  | 2.36%  |
| <b>Price Ratio</b>                     |        |        |        |        |        |        |
| <i>Share Price (IDR)</i>               | 1,749  | 1,283  | 1,740  | 2,730  | 1,740  | 1,740  |
| <i>Average Share Price (IDR)</i>       | 2,265  | 1,470  | 1,605  | 2,596  | 1,606  | 1,606  |
| <i>Outstanding Shares (in Billion)</i> | 46     | 46     | 46     | 46     | 46     | 46     |
| <i>EPS (IDR)</i>                       | 66     | 92     | 124    | 111    | 203    | 240    |
| <i>BVPS (IDR)</i>                      | 542    | 726    | 840    | 976    | 1,112  | 1,233  |
| <i>RPS (IDR)</i>                       | 221    | 246    | 274    | 214    | 401    | 471    |
| <i>PER(X)</i>                          | 26.64  | 13.89  | 14.07  | 24.66  | 8.56   | 7.24   |
| <i>PBV(X)</i>                          | 3.23   | 1.77   | 2.07   | 2.80   | 1.57   | 1.41   |
| <i>P/R(X)</i>                          | 7.92   | 5.21   | 6.36   | 12.75  | 4.34   | 3.69   |
| <i>EV/EBITDA</i>                       | 65.65  | 92.35  | 123.65 | 110.72 | 203.28 | 240.49 |
| <b>Dividends</b>                       |        |        |        |        |        |        |
| <i>DPS</i>                             | 18     | 9      | 19     | -      | -      | -      |
| <i>DPR</i>                             | 28.04% | 10.00% | 15.00% | 0.00%  | 0.00%  | 0.00%  |
| <i>Div. Yield</i>                      | 0.83%  | 0.53%  | 1.45%  | 0.00%  | 0.00%  | 0.00%  |

Source : Company | Phintraco Sekuritas Research

## BANKING RATIOS GUIDANCE

|            |         |
|------------|---------|
| <i>CAR</i> | >8%     |
| <i>LDR</i> | 78%~92% |

Source : Company | Phintraco Sekuritas Research

## BRIS P/B Band (5 Years)



Source : Company | Phintraco Sekuritas Research

## Glossarium

|        |  |
|--------|--|
| CFFO   | : <i>Cash Flow from Operating</i>                                      |
| CFFI   | : <i>Cash Flow from Investing</i>                                      |
| CFFF   | : <i>Cash Flow from Financing</i>                                      |
| EBITDA | : <i>Earning Before Interest, Tax, Depreciation &amp; Amortization</i> |
| EBIT   | : <i>Earning Before Interes &amp; Tax</i>                              |
| EBT    | : <i>Earning Before Tax</i>  |
| OPM    | : <i>Operating Profit Margin</i>                                       |
| NPM    | : <i>Net Profit Margin</i>   |
| ROA    | : <i>Return on Asset</i>   |
| ROE    | : <i>Return on Equity</i>  |
| EPS    | : <i>Earning per Share</i>   |
| BVPS   | : <i>Book Value per Share</i>  |
| RPS    | : <i>Revenue per Share</i>   |
| PER    | : <i>Price to Earning Ratio</i>  |
| PBV    | : <i>Price to Book Value</i>   |
| P / R  | : <i>Price to Revenue Ratio</i>  |
| DPS    | : <i>Dividend per Share</i>  |
| DPR    | : <i>Dividend Payout Ratio</i>   |
| EV     | : <i>Enterprise Value</i>  |
| OJK    | : <i>Otoritas Jasa Keuangan</i>  |
| COF    | : <i>Cost of Fund</i>  |
| BOPO   | : <i>Biaya Operasi Pendapatan Operasi</i>                              |
| DPK    | : <i>Dana Pihak Ketiga</i>   |
| CAR    | : <i>Capital Adequacy Ratio</i>  |
| CASA   | : <i>Current Account Saving Account</i>                                |
| LDR    | : <i>Loan to Deposit Ratio</i>   |
| LFR    | : <i>Loan to Financing Ratio</i>                                       |
| NIM    | : <i>Net Interest Margin</i>   |
| NPL    | : <i>Non Performing Loan</i>   |
| PPOP   | : <i>Pre-Provision Operating Profit</i>                                |



# PHINTRACO SEKURITAS

## Rating for Stocks :

- Buy : The stock is expected to give total return (price appreciation + dividend yield) of  $> +10\%$  over the next 12 months.
- Hold : The stock is expected to give total return of  $> 0\%$  to  $\leq +10\%$  over the next 12 months.
- Sell : The stock is expected to give total return of  $< 0\%$  over the next 12 months.
- Outperform : The stock is expected to do slightly better than the market return. Equal to "moderate buy"
- Underperform : The stock is expected to do slightly worse than the market return. Equal to "moderate sell"

## PHINTRACO SEKURITAS

Kantor Cabang & Mitra GI BEI



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