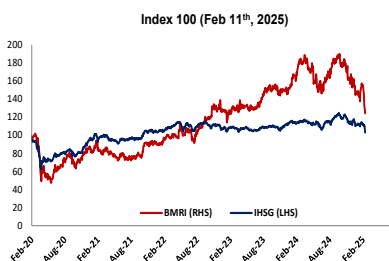


Buy

Price (Feb 11 th , 25)	4880
Target Price	6325
Potential Upside	29.61%
Market Cap	473.55 T
Number of Share	92.39 B
52w Lo/Hi	5400 / 6575

Source : IDX | Phintraco Sekuritas Research
| as of Feb 11th, 2025

IHSG vs BMRI



Source : IDX

Shareholder	%
Negara Republik Indonesia	52.00
Indonesia Investment Authority	8.00
Public <5%	39.90

Source : Company | as of fin. statement FY24

EPS Consensus vs Forecast			
	AT	Consensus*	%Diff
2024F	642	637	+1.61%
2025F	682	696	-2.07%

Source : *marketscreener | as of Feb 10th, 2025

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PT Bank Mandiri (Persero) Tbk

(BMRI.JK / BMRI.IJ)

Wholesale business supports loan growth resilience

BMRI's net profit in FY24 grew limitedly (1.3% YoY), reaching 99% of our FY24 estimate. BMRI recorded a net profit of IDR55.8 trillion (+1.3% YoY) in FY24. This growth is in line with the development of Interest Income, which grew 14.1% YoY, although Interest Expense increased higher (+35% YoY). Thus, Net Interest Margin (NIM) became 5.2% (-30 bps YoY) in FY24F. For FY25F, BMRI targets NIM of (5.0%-5.2%), slightly lower than the FY24 target of (5.0%-5.3%).

Wholesale Business was able to maintain BMRI's credit growth. BMRI recorded a total credit of Rp1,670.5 trillion, increasing by 19.5% YoY in FY24.

The credit growth was supported by corporate loans and commercial loans, which grew by 26.7% YoY and 23.0% YoY in FY24. The corporate segment still contributes the highest to BMRI's credit distribution, 37.5% of BMRI's total credit. Regarding asset quality, Non-Performing Loans (NPL) fell seven bps YoY to 1.12% in FY24. This achievement also continues the trend of decreasing NPLs in the last three years, which was 2.72% in FY21, 1.92% in FY22, and 1.19% in FY23.

The current Account savings account (CASA) ratio grew 52 bps YoY in FY24.

BMRI recorded a CASA of IDR1,271 trillion (+8.49% YoY) in FY24, with a CASA ratio recorded at 74.8% (+52 bps) YoY. Meanwhile, Third Party Funds (TPF) reached IDR1,699 trillion, growing 7.7% YoY in FY24. Regarding liquidity, BMRI's Loan Deposit Ratio (LDR) was recorded at 95.1% YoY in FY24, much higher than 85.8 in FY23. In the future, BMRI will focus on increasing CASA to maintain liquidity.

We estimate interest income can grow 7% YoY in FY25F. Several factors, such as improving domestic consumption, the realization of private and government investment, a continuation of National Strategic Projects for connectivity and telecommunications, and downstream, have the potential to support credit growth in BMRI. BMRI's strong position in the wholesale segment allows BMRI to optimize these positive catalysts. Another income optimization comes from fee-based income, one of which comes from the adaptation of Livin', which has been used by around 29 million users, with a transaction value reaching IDR 4 trillion (+ 23.4% YoY) in FY24. So, we project net profit to grow around 2% YoY in FY25F.

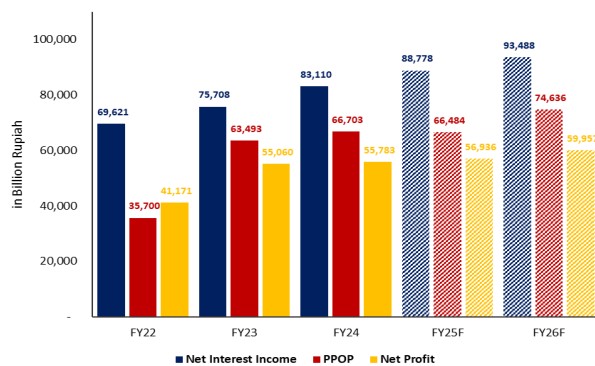
Using the Discounted Cash Flow method with a Required Return of 7.87% and Terminal Growth of 3.39%, **we estimate BMRI's fair value at 6,325 (9.76x expected P/E).** Therefore, we still maintain a buy rating for BMRI with a lower fair value and a potential upside of 29.61%.

Performance Highlight

PT Bank Mandiri (Persero) Tbk								
(in Billion IDR)	FY23	FY24	YoY	3Q24	4Q24	QoQ	Phintas Estimate	%Run Rate
Financial Statement								
Interest Income	132,545	151,236	14.1%	38,412	40,600	5.7%	141,001	107%
Interest Expense	(36,658)	(49,479)	35.0%	(12,890)	(13,446)	4.3%	(52,483)	94%
Net Interest Income	95,887	101,757	6.1%	25,522	27,154	6.4%	88,518	115%
Net Income	55,060	55,783	1.3%	15,466	13,766	-11.0%	56,159	99%
Financial Ratio								
NIM	5.5%	5.2%	-0.3%					
ROE	23.2%	21.2%	-2.0%					
CASA Ratio	74.3%	74.8%	0.5%					
Loan Growth	16.4%	20.7%	4.3%					
NPL	1.2%	1.1%	-0.1%					
LDR	85.8%	95.1%	9.3%					
CAR	22.0%	20.9%	-1.1%					

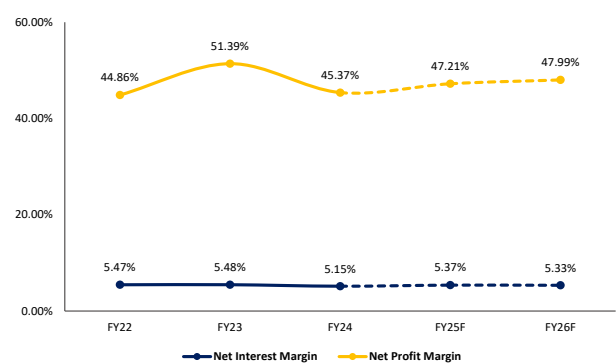
Source : Company | Phintraco Sekuritas Research

Figure 1. Financial Performance



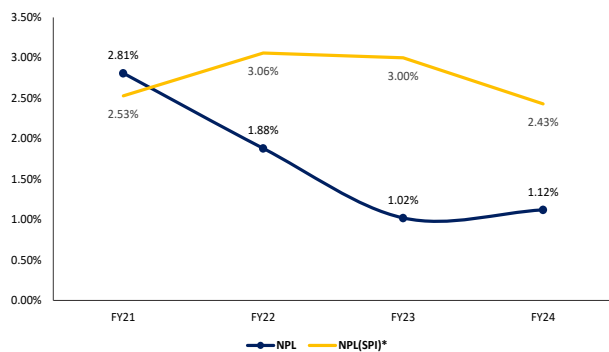
Source : Company | Phintraco Sekuritas Research

Figure 2. Profitability Ratios



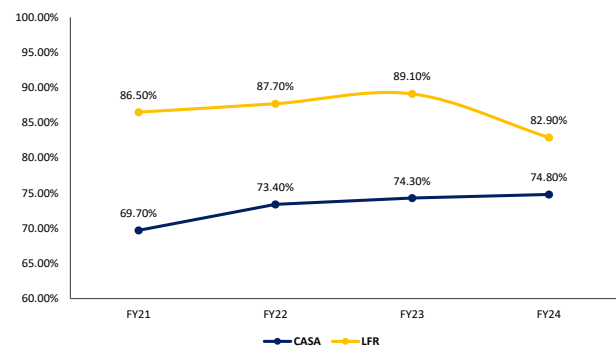
Source : Company | Phintraco Sekuritas Research

Figure 3. Asset Quality



Source : Company | Phintraco Sekuritas Research

Figure 4. Liquidity Ratios



Source : Company | Phintraco Sekuritas Research

Key Financial Figures

(in Billion Rupiah)

INCOME STATEMENT	FY21	FY22	FY23	FY24	FY25F	FY26F
Interest Income	91,660	100,200	116,854	134,800	144,416	152,079
Interest Expense	(33,256)	(30,579)	(41,146)	(51,690)	(55,638)	(58,590)
Net Interest Income	58,404	69,621	75,708	83,110	88,778	93,488
<i>NIM</i>	<i>63.72%</i>	<i>69.48%</i>	<i>64.79%</i>	<i>61.65%</i>	<i>61.47%</i>	<i>61.47%</i>
PPOP	22,271	35,700	63,493	66,703	66,484	74,636
<i>Provision</i>	<i>(278)</i>	<i>(282)</i>	<i>(11,153)</i>	<i>(11,812)</i>	<i>(8,948)</i>	<i>(9,423)</i>
EBITDA	25,074	38,489	53,737	53,904	54,785	57,692
<i>EBITDA Margin</i>	<i>27.36%</i>	<i>38.41%</i>	<i>45.99%</i>	<i>39.99%</i>	<i>37.94%</i>	<i>37.94%</i>
EBIT	21,994	35,418	52,340	54,891	57,536	65,213
<i>EBIT Margin</i>	<i>23.99%</i>	<i>35.35%</i>	<i>44.79%</i>	<i>40.72%</i>	<i>31.65%</i>	<i>31.65%</i>
Profit Before Tax	38,358	56,378	74,685	76,403	75,549	79,558
<i>EBT Margin</i>	<i>41.85%</i>	<i>56.27%</i>	<i>63.91%</i>	<i>56.68%</i>	<i>52.31%</i>	<i>52.31%</i>
Net Profit After Tax	28,028	41,171	55,060	55,783	56,936	59,957
<i>NPM</i>	<i>33.33%</i>	<i>44.86%</i>	<i>51.39%</i>	<i>45.37%</i>	<i>40.39%</i>	<i>40.39%</i>

Source : Company | Phintraco Sekuritas Research

(in Billion Rupiah)

BALANCE SHEET	FY21	FY22	FY23	FY24	FY25F	FY26F
Asset						
Cash & Marketable Securities	98,442	80,118	94,377	102,639	99,006	97,862
Loans	976,269	1,131,135	1,338,770	1,614,501	1,808,241	2,025,230
Current Accounts	172,225	250,459	219,066	215,012	228,179	228,179
Total Current Assets	1,353,309	1,563,200	1,794,417	2,062,532	2,258,123	2,482,414
Fixed Assets	49,145	56,541	57,978	63,031	63,288	61,432
Investments	309,808	358,916	307,375	283,395	295,385	311,268
Total Non Current Assets	372,302	429,344	379,803	364,691	369,651	384,260
Total Asset	1,725,611	1,992,545	2,174,219	2,427,223	2,627,774	2,866,674
Liabilities						
Portion of Long Term Debt	35,782	39,951	39,877	88,693	84,079	88,541
Deposits	1,304,987	1,506,626	1,595,415	1,726,618	1,895,927	2,081,838
Total Current Liabilities	1,429,739	1,639,860	1,739,008	1,916,985	2,103,546	2,300,474
Long-Term Debt	66,820	93,622	142,631	191,024	189,608	199,669
Total Non Current Liabilities	73,761	100,439	147,717	196,764	199,101	209,666
Total Liabilities	1,503,500	1,740,299	1,886,724	2,113,749	2,302,646	2,510,139
Equity	222,111	252,245	287,495	313,475	325,128	356,534

Source : Company | Phintraco Sekuritas Research

RATIOS	FY21	FY22	FY23	FY24	FY25F	FY26F
Profitability Ratio (%)						
<i>OPM (EBITDA Margin)</i>	27.36%	38.41%	45.99%	39.99%	37.94%	37.94%
<i>NPM</i>	33.33%	44.86%	51.39%	45.37%	40.39%	40.39%
<i>ROA</i>	1.77%	2.26%	2.76%	2.52%	2.30%	2.22%
<i>ROE</i>	13.75%	17.82%	20.89%	19.51%	18.58%	17.84%
Banking Ratio						
<i>CASA to Third Party Funds</i>	69.70%	73.40%	74.30%	74.80%	74.17%	74.17%
<i>LDR</i>	86.50%	87.70%	89.10%	82.90%	86.57%	86.57%
<i>CAR</i>	18.40%	18.00%	20.80%	19.70%	19.50%	19.50%
<i>NPL Gross</i>	2.81%	1.88%	1.02%	1.12%	1.34%	1.34%
Price Ratio						
<i>Share Price (IDR)</i>	3,190	4,722	6,050	5,700	6,958	8,001
<i>Average Share Price (IDR)</i>	2,903	4,033	5,402	6,640	6,958	8,001
<i>Outstanding Shares (in Billion)</i>	93	93	93	93	93	93
<i>EPS (IDR)</i>	327	482	643	655	647	682
<i>BVPS (IDR)</i>	2,380	2,703	3,080	3,359	3,484	3,820
<i>RPS (IDR)</i>	982	1,074	1,252	1,444	1,547	1,629
<i>PER(X)</i>	9.74	9.80	9.40	8.70	10.75	11.74
<i>PBV(X)</i>	1.34	1.75	1.96	1.70	2.00	2.09
<i>P/R(X)</i>	3.25	4.40	4.83	3.95	4.50	4.91
<i>EV/EBITDA</i>	327.33	481.63	643.41	655.34	647.25	681.59
Dividends						
<i>DPS</i>	180	265	354	-	-	-
<i>DPR</i>	55.09%	54.95%	55.01%	-	-	-
<i>Div. Yield</i>	6.49%	8.30%	7.50%	-	-	-

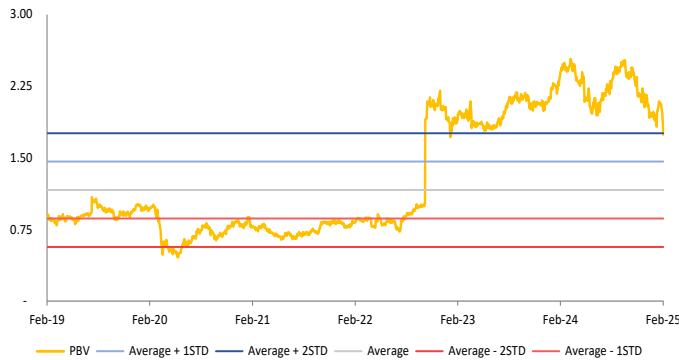
Source : Company | Phintraco Sekuritas Research

BANKING RATIOS GUIDANCE

<i>CAR</i>	>8%
<i>LDR</i>	78%~92%

Source : Company | Phintraco Sekuritas Research

BMRI P/B Band (5 Years)



Source : Company | Phintraco Sekuritas Research

Glossarium

CFFO	: <i>Cash Flow from Operating</i>
CFFI	: <i>Cash Flow from Investing</i>
CFFF	: <i>Cash Flow from Financing</i>
EBITDA	: <i>Earning Before Interest, Tax, Depreciation & Amortization</i>
EBIT	: <i>Earning Before Interes & Tax</i>
EBT	: <i>Earning Before Tax</i>
OPM	: <i>Operating Profit Margin</i>
NPM	: <i>Net Profit Margin</i>
ROA	: <i>Return on Asset</i>
ROE	: <i>Return on Equity</i>
EPS	: <i>Earning per Share</i>
BVPS	: <i>Book Value per Share</i>
RPS	: <i>Revenue per Share</i>
PER	: <i>Price to Earning Ratio</i>
PBV	: <i>Price to Book Value</i>
P / R	: <i>Price to Revenue Ratio</i>
DPS	: <i>Dividend per Share</i>
DPR	: <i>Dividend Payout Ratio</i>
EV	: <i>Enterprise Value</i>
OJK	: <i>Otoritas Jasa Keuangan</i>
COF	: <i>Cost of Fund</i>
BOPO	: <i>Biaya Operasi Pendapatan Operasi</i>
DPK	: <i>Dana Pihak Ketiga</i>
CAR	: <i>Capital Adequacy Ratio</i>
CASA	: <i>Current Account Saving Account</i>
LDR	: <i>Loan to Deposit Ratio</i>
LFR	: <i>Loan to Financing Ratio</i>
NIM	: <i>Net Interest Margin</i>
NPL	: <i>Non Performing Loan</i>
PPOP	: <i>Pre-Provision Operating Profit</i>



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Rating for Stocks :

- Buy : The stock is expected to give total return (price appreciation + dividend yield) of $> +10\%$ over the next 12 months.
- Hold : The stock is expected to give total return of $> 0\%$ to $\leq +10\%$ over the next 12 months.
- Sell : The stock is expected to give total return of $< 0\%$ over the next 12 months.
- Outperform : The stock is expected to do slightly better than the market return. Equal to "moderate buy"
- Underperform : The stock is expected to do slightly worse than the market return. Equal to "moderate sell"

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Kantor Cabang & Mitra GI BEI



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